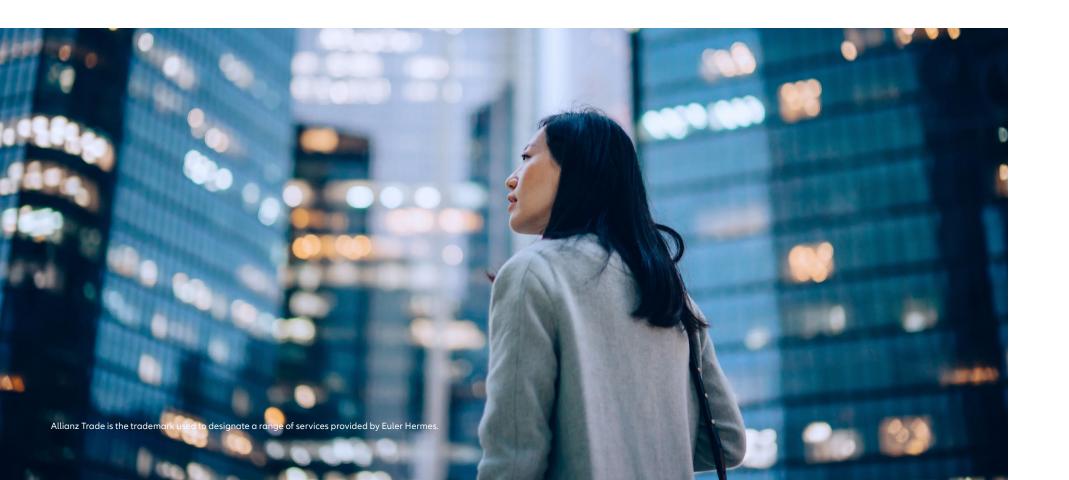


Claims and collection guide



CLAIMS AND COLLECTION GUIDE

Claims and Collection process

How to get started

The chart on the right outlines the steps in our Claims and Collection process.

If you're unsure about anything, please read our EOLIS User Guide – and if you still have questions, please contact your Account Manager. They will also be able to help you transfer your receivables to our Debt Collection team.

Help us process your claims and collection smoothly

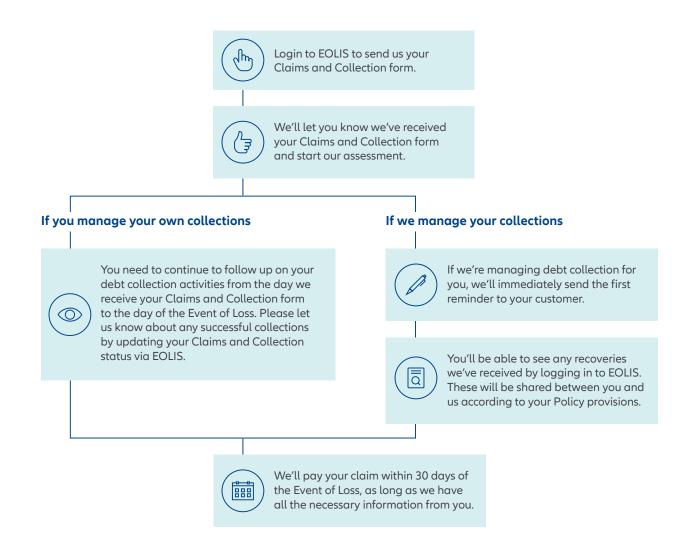
- Provide all required documentation
- Login to EOLIS to check on progress
- Double-check we hold the right bank details for claim payment

If your buyer is insolvent

If your customer is declared insolvent, you need to let us know as soon as possible. The liability must be declared within the timeframe set by the administrator or liquidator, or we won't be able to pay your claim.

We have a network of officers which declares our clients' liabilities on a daily basis, and works with you to ensure the best possible chance of recoveries.

We declare a liability for you, you won't need to let us know if you receive any dividends – meaning less administrative work for you.



CLAIMS AND COLLECTION GUIDE

Mandatory documents

Mandatory documents						Amicable collection Legal collection 🚖 Insolvency				
Buyer country/market	Invoices	Statement of account	12 months trade experience	Debt acknowledgement / warranties	Insolvency letter	Power of attorney	Proof of delivery	Purchase order	Retention of title	Signed sales contract
Australia	•■★	•■★	●■★	•■★	*				*	•■★
Austria	●■★	•■★	*	=	*	*	=	*	*	*
Belgium	●■★	•■★				*			*	•■★
Brazil	●■★	•■★						●■★		
Bulgaria	•■★	•■★	•■★	●■★		*	•■★	•■★	*	•■★
(•) Canada	●■★	•■★					•■★	●■★		
Chile	●■★	•■★		● ■ ★	*		•■★	•■★		
China	●■★	•■★	•■★	*	*	*	•■★	•■★		•■★
Colombia	•■★	•■★		● ■ ★	*		•■★	•■★		
Czech Republic	•■★	•■★	•■★	●■★		*	•■★	●■★	*	•■★
Denmark	•■★	•■★					*		*	
+ Finland	•■★	•■★					*		*	
France	•■★	•■★		■ ★		*	■ ★	*		■ ★
Germany	•■★	•■★	*	*	*	*	=	*	*	*
Greece	●■★	•■★				•■★		●■★	*	•■★
Gulf Countries	•■★	•■★	•■★			•■★	•■★	•■★		•■★
Hong Kong	●■★	•■★		●■★	*		●■★	●■★		•■★
Hungary	•■★	•■★	●■★	●■★		*	●■★	●■★	=	•■★
India	•■★	•■★	● ■ ★	*	*	*	●■★	●■★		•■★
1 Italy	● ■ ★	•■★						●■★		•■★
Japan	●■★	•■★		•■★	*	*	•■★	●■★	*	●■★

CLAIMS AND COLLECTION GUIDE

Mandatory documents

Mandatory documents							Amicable collection Legal collection 🜟 Insolvency				
Buyer country/market	Invoices	Statement of account	12 months trade experience	Debt acknowledgement / warranties	Insolvency letter	Power of attorney	Proof of delivery	Purchase order	Retention of title	Signed sales contract	
Malaysia	●■★	•■★	● ■ ★	*	*	*	•■★	●■★		●■★	
Mexico	●■★	•■★		●■★	*		•■★	•■★			
Morocco	●■★	•■★		●■★				•■★			
Netherlands	●■★	•■★					*		*		
New Zealand	●■★	•■★	•■★	●■★	*				*	●■★	
\(\bar{\pi} \) Norway	●■★	•■★					*		*		
Philippines	●■★	•■★	•■★	*	*	*	●■★	●■★		●■★	
Poland	●■★	•■★				*			=	●■★	
Romania	●■★	•■★	•■★	●■★		*	●■★	●■★	*	●■★	
Singapore	●■★	•■★	•■★	*	*	*	•■★	●■★		●■★	
Slovakia	●■★	•■★	•■★	●■★		*	●■★	●■★	*	●■★	
South Africa & neighbouring countries	•■★	•■★		•■★			•■★		■ ★		
Spain	● ■ ★	•■★					●■★	●■★		●■★	
Sweden	●■★	•■★					*		*		
Switzerland	●■★	•■★	•■★	■ ★	*	*	•■★	■ ★		●■★	
Thailand	●■★	•■★	•■★	*	*	*	•■★	●■★		● ■ ★	
• Turkey	●■★	•■★		●■★	*	•■★	●■★	●■★		●■★	
∯ UK	●■★	•■★	●■★	●■★		*	●■★	●■★	=	●■★	
USA	●■★	•■★			*		● ■ ★	●■★			
Vietnam	●■★	•■★	●■★	*	*	*	•■★	●■★		•■★	