



Inclusive Collection Services

Euler Hermes does not issue direct policies in the Middle East. It operates in partnership with and provides reinsurance support to a number of selected locally licensed insurance companies, which issue Trade Credit Insurance Policies designed and approved by Euler Hermes in its

Allianz Trade

Inclusive Collection

Financial volatility is on the rise: Companies that were in good health just a few months earlier may have been significantly impacted by the economic context, with a deterioration of their financial strength and subsequent inability to pay their debts.

Collecting debts from your customers can be much less straightforward than anticipated, with complexities relating to payments, court or insolvency proceedings varying dramatically from country to country. Having Euler Hermes on your side gives you a strong, reliable partner to navigate the complexities and **recover what you are owed more quickly**. Giving you confidence to trade and get paid, so you can move your business forward, whatever your goals.

To bring this peace of mind, we, have improved our inclusive collection services and have established **a New inclusive collection endorsement** with a collection threshold that makes your policy clearer, simpler and more reliable.

You benefit from:

- Peace of mind
- Reduced cost (nearly cost-free) through our contribution to cost
- Less documentation to fill
- No delay in our claim indemnification as the collection information are readily available to us.
- Experienced Collection team in partnership with Alliance Insurance



REDUCED COST OF COLLECTION

As your trade credit insurance provider, we cover the majority of the cost of collection when you use our new inclusive collection services. **A fixed success fee is charged only on any amount successfully collected.**

In addition to **ZERO management fee applicable** when you submit your claim file **ONLINE.**

COLLECTION INVOICE

You will pay your contribution upon Claim settlement.

ALLIANZ TRADE CONTRIBUTION IN YOUR OVER TRADE

Inclusive collection service will cover your over traded receivables. In case you over trade above your permitted limit, we will also contribute to the cost incurred to recover the over traded receivables prior to the file being passed externally.

HURRY UP! Sign up to our New Inclusive Collection services and benefit from this promotional offer valid for one year, starting your renewal/issuance effective date.

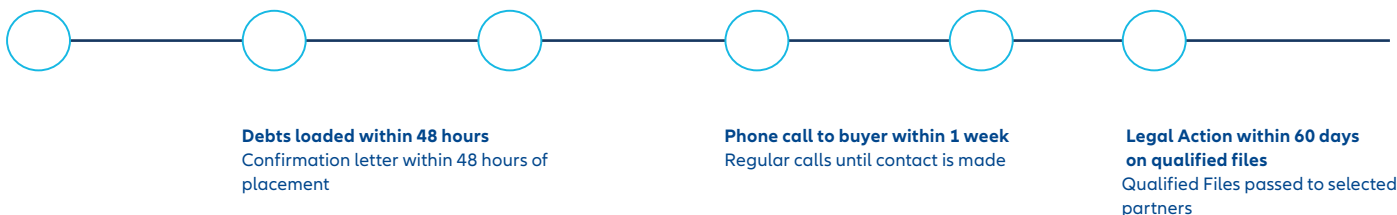


HOW COLLECTIONS ARE MANAGED

File passed to local collection officer on day zero
Debt placement via Eolis by selecting collection by Allianz Trade

Demand letter sent via email or post to debtor within 48 hours
Access to information and data, plus new online tools

Focus on amicable resolution
Direct follow-up when a commitment is not kept or contact is lost



HOW TO GET STARTED

If you would like to benefit from our new inclusive collection service, contact your account manager/broker to ensure that an inclusive collection endorsement is added to your policy.

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