

EXPORT CREDIT INSURANCE

Remain competitive and offer open terms to help your business grow

Letters of credit and pre-payment are no longer the only safe ways to do business overseas. Now, you can remain competitive and grow your business by offering export credit insurance through Allianz Trade. We protect your sales from political risks, including import/export changes and foreign government intervention, and help you manage the associated risks with exporting products or services.

Benefits of export credit insurance through Allianz Trade



Gain a competitive edge overseas

When your competitors insist on costly, burdensome letters of credit and you offer open terms, you win.



Overcome commercial and political risks

Take advantage of options that help you overcome unforeseen payment issues in an increasingly unpredictable world.



Improve your financing options

Include foreign A/R in your borrowing base when it's backed by our AA S&P rating.



Enhance your multi-national operations

Allianz Trade provides a single, streamlined platform for determining global credit.



Receive unrivaled local expertise

With 1,700 sector-specific credit analysts in over 60 countries, you are working with a team that truly understands the in-country credit risk.

Why do businesses get export credit insurance? There are a lot of use cases that drive exporters to find a policy. To help illustrate how you might use this tool to benefit your business, check out how some of our customers have made the most of their export credit insurance.

Foreign companies buy an average of

40% more

when offered open terms*

*according to the World Trade Organization



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